

COMMUNITY PROFILE 2025

QUINTE WEST



Part of the Bay of Quinte Region



quintewest.ca/invest

LAND ACKNOWLEDGEMENT

The City of Quinte West acknowledges that our community is on Indigenous land that has been inhabited by Indigenous peoples from the beginning. We thank all the generations of people who have taken care of this land for thousands of years. Long before today, there have been Indigenous peoples who have been the stewards of this place.

Numerous treaties cover this territory. In particular, we acknowledge the traditional territories of the Anishinabek, Huron-Wendat, Haudenosaunee (Iroquois) and the Mohawks of the Bay of Quinte First Nation. We recognize and deeply appreciate their historic connection to this place. We also recognise the contributions the Metis, Inuit, and other Indigenous peoples have made, both in shaping and strengthening this community in particular and our province and country as a whole.

This acknowledgment serves as recognition of the contributions and historical significance of Indigenous peoples across Turtle Island and demonstrates our collective commitment to meet the promises and address the challenges of the Truth and Reconciliation Commission in our community.

MAYOR'S MESSAGE 2025

Welcome to Quinte West!

Whether you're here to take in the beauty of our picturesque landscapes, explore our history and military heritage or immerse yourself in the warmth of our community, you're in for an unforgettable visit.

Quinte West offers a wide range of attractions, from the scenic Trent-Severn Waterway to our charming downtown, where local shops and waterfront eateries await. Our parks, trails and waterfront spaces provide the perfect setting for both adventure seekers and those looking for peaceful relaxation no matter the season.

Our city is a place where rural pastimes meet urban amenities and where every corner holds a story waiting to be discovered. I encourage you to indulge in the local flavours, engage with the friendly residents and create lasting memories.

This guide is your key to the many events and activities happening throughout the year. Plan your next adventure, uncover hidden gems and experience all that Quinte West has to offer.

Thank you for choosing Quinte West. May your time here be filled with experiences that showcase the best our city has to offer.

Sincerely,



Jim Harrison, Mayor

City of Quinte West

ABOUT QUINTE WEST

The City of Quinte West formed in 1998 through the amalgamation of four former municipalities; the City of Trenton, the Village of Frankford, Sidney Township and Murray Township. Known for its vibrant outdoor natural environment and profitable economic landscape, Quinte West boasts a mix of rural charm and urban amenities. Situated along the shores of the Bay of Quinte and the Trent-Severn Waterway, Quinte West provides residents, visitors and businesses with a diverse range of experiences and opportunities. The City of Quinte West is a thriving destination and offers a blend of natural beauty and economic opportunity. Its welcoming community spirit, coupled with its strategic location, makes Quinte West an appealing destination for those seeking a new place to call home.



DID YOU KNOW?

Trenton was ranked 4th in U-Haul's 2024 Top 25 Canadian Growth Cities?

MANDATE

The City of Quinte West's Economic Development and Tourism team is responsible for supporting the growth of the community by focusing on the following areas of activity:

- Business retention and expansion
- Downtown revitalization
- Tourism product development and enhancement
- Industrial land development
- Workforce development, recruitment and attraction
- Investment attraction

THE QUINTE WEST ADVANTAGE

Finding a location for your new or existing business can be a challenging decision. The Quinte West Economic Development team is able to support you through the process of doing business in Quinte West.

The City takes pride in the many offerings and benefits of choosing Quinte West as your new location:

- Competitive land pricing.
- Competitive municipal tax rates.
- Access to a large, skilled labour base.
- Better access to North American Trade markets being located along the 401 corridor.
- A diverse economy with a strong focus in food processing, advanced manufacturing, logistics and aerospace industries servicing Canada's largest air force base, 8 Wing/CFB Trenton.
- Availability of fully-serviced, City-owned industrial land for sale.
- Financial incentives intended to stimulate private development in the industrial areas of the City.



**FOR MORE INFORMATION, PLEASE CONTACT
ECONOMIC DEVELOPMENT AND TOURISM STAFF**

economicdevelopment@quintewest.ca



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QUICK FACTS

Population

46,560

(City of Quinte West Census Subdivision)
(2021 Census)

Market

50 million people

(500 km radius)

Population density per square km

94.0

(2021 Census)

Labour force

100,000

(within a 45 minute commute)

PROXIMITY TO TRAVEL CHANNELS

City

Distance

Kingston, ON	75 KM
Peterborough, ON	100 KM
Toronto, ON	190 KM
Ottawa, ON	230 KM
Buffalo, NY	324 KM
Montréal, QC	360 KM
Detroit, MI	531 KM
New York, NY	702 KM



LABOUR MARKET BREAKDOWN

INDUSTRY DIVISIONS

Characteristics	Quinte West			Bay of Quinte Region*		
	Total	Male	Female	Total	Male	Female
Total Experienced Labour Force 15 Years + Older	21630	11475	10160	52520	26995	25520
Agriculture/Resource-Based	420	275	140	1355	935	415
Construction Industries	1340	1195	140	3385	3045	340
Manufacturing Industries	2790	1975	815	5750	4135	1620
Wholesale/Retail Trade	3070	1470	1605	7950	3800	4140
Transportation/Warehousing	1150	845	305	2555	1890	665
Finance/Real Estate	650	200	450	1875	710	1155
Scientific/Technical Services	670	275	400	2030	945	1080
Health Care/Social Services	2365	240	2130	6505	930	5575
Educational Services	1125	315	810	3245	940	2300
Public Administration	3590	2620	975	5550	3755	1790
Other Services	835	410	425	1925	915	1010

*The Bay of Quinte region includes the City of Quinte West, the City of Belleville and the Municipality of Brighton.
(Information provided by Statistics Canada 2021 Census)



INVEST IN QUINTE WEST

WHY CHOOSE QUINTE WEST

The city's strategic location, situated along major transportation routes, including Highway 401, makes it accessible and well-connected. The City of Quinte West has identified business growth opportunities as a priority and has demonstrated a commitment to development by offering various incentives and support programs for entrepreneurs. With a diverse economic landscape, including manufacturing, agriculture and tourism, Quinte West provides investors with an opportunity to grow and thrive. The region's natural beauty, proximity to the Bay of Quinte and recreational opportunities also enhance its overall appeal, contributing to the quality of life for residents attracting a skilled workforce.

Many businesses have chosen to make the City of Quinte West their home. From large scale manufacturers to small independent businesses, Quinte West is an ideal location for all entrepreneurs.

MAJOR EMPLOYERS LIST

- All Season Fencing Ltd.
- Anamet Canada Inc.
- APTYX
- Canadian Blast Freezers Ltd.
- Deca Cables Inc.
- Dr.'s Choice Optical
- Electro Cables Inc.
- Kruger Pro
- McKesson Pharmaceutical Canada
- Quinte Custom Foods
- Research Casting International
- Trenton Cold Storage Inc.



DOWNTOWN AND TOURISM COMMUNITY IMPROVEMENT PLAN (CIP)

PROGRAM OBJECTIVES

The Quinte West's revised Community Improvement Plan (CIP) is intended to stimulate private sector investment by providing financial incentives for capital improvements. This program encourages new business expansions and new redevelopment in vacant and industrial areas, beautification and rehabilitation of the commercial downtown and tourism product development in the City of Quinte West. The CIP consists of various incentives for specific work that can be accessed independently or stacked.

Eligible sectors

There are two different streams of the City of Quinte West CIP:

- Commercial CIP
- Tourism CIP

These streams may have different eligibility criteria.

INCENTIVES

The CIP incentives financially support the following work:

- Program 1: Façade & Signage Improvement Grant
- Program 2: Planning Fees & Building Permits Grant
- Program 3: Building and Property Renovation Grant
- Program 4: Building Accessibility Improvement Grant
- Program 5: Multi-Stream Comprehensive Tax Increment Equivalent Grant (TIEG)

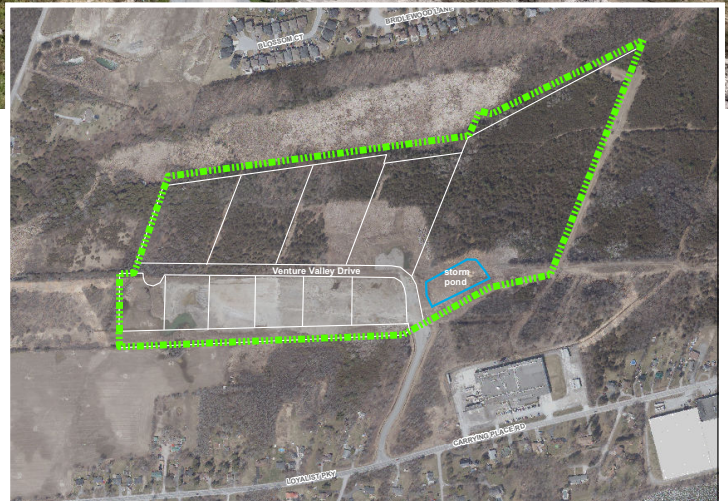
Projects are evaluated based on the following:

- Project location
- Design criteria
- Downtown revitalization
- Tourism product development

For more information about CIP eligibility, scan here or visit quintewest.ca/CIP



INVESTMENT READY SITE ONE: VENTURE DRIVE



ZONING

General Industrial (GM)

THE IDEAL BUSINESS FOR THIS SITE

- Manufacturing
- Food processing

UTILITIES

- Water
- Wastewater
- HydroOne
- Enbridge Gas
- Bell (by request)

INCENTIVES

- Quinte West Industrial Lands Community Improvement Plan (CIP)
- Competitive land costs

KEY HIGHLIGHTS

A 52-acre, fully-serviced Greenfield property zoned General Industrial located off of Carrying Place Road with direct access to Highway 401.

For more information, please contact:

Economic Development and Tourism Services
City of Quinte West
economicdevelopment@quintewest.ca

INVESTMENT READY SITE TWO: NORTH MURRAY INDUSTRIAL PARK



ZONING

General Industrial (GM)

THE IDEAL BUSINESS FOR THIS SITE

- Manufacturing
- Food Processing

UTILITIES

- Water
- Wastewater
- HydroOne
- Enbridge Gas
- Bell (by request)

INCENTIVES

- Quinte West Industrial Lands Community Improvement Plan (CIP)
- Competitive land costs

KEY HIGHLIGHTS

A 12-acre, fully-serviced, Greenfield property zoned General Industrial located in the North Murray Industrial Park with direct access to Highway 401.

For more information, please contact:

Economic Development and Tourism Services
City of Quinte West
economicdevelopment@quintewest.ca



PUBLIC WORKS AND ENVIRONMENTAL SERVICES

Public Works and Environmental Services is responsible for operating municipal services such as road maintenance, waste management, water and wastewater services, stormwater management, parks management and general engineering services. For more information, please contact: publicworks@quintewest.ca.

WASTE REMOVAL

The City of Quinte West provides residential curbside garbage and recycling collection, commercial recycling collection and household hazardous and electronic waste collection. Garbage bag tags are required for each bag placed on the curb and these tags can be purchased online, at City Hall and the Frankford Municipal Office or at various local retail locations. For more information on waste management, visit quintewest.ca/WasteManagement.

ROADS

The City of Quinte West consists of over 1,600 km of roads. The Public Works Roads Division maintains the responsibility of the planning, engineering, maintenance and operation of all Quinte West roads, including services such as pothole-filling, snow removal and road repair.

ELECTRIC VEHICLE CHARGING STATIONS

The City of Quinte West has eight ChargePoint EV charging stations through the city. The cost to charge your electric vehicle in any of the EV charging stations is \$1.60 per hour and can be paid through the ChargePoint app. For more information, visit quintewest.ca/EVcharging.



WATER SERVICES

The City of Quinte West operates three different bulk water stations located at:

Trenton Location: 20 Chester Rd., Quinte West

Batawa Location: 65 Parry Dr., Quinte West

Bayside Location: 1 Aikins Rd., Quinte West

For more information on water services and rates, visit quintewest.ca/water.

2025 WATER RATES (SUBJECT TO METER)	
2025	
Base Charges (<i>per month per unit</i>)	\$28
Water Consumption per Cubic Metre	\$1.60
Water Consumption per 100 Cubic Feet	\$4.53
2025 WASTEWATER RATES (SUBJECT TO METER)	
Base Charges (<i>per month per unit</i>)	\$40
Sewer/Wastewater per Cubic Metre	\$2.38
Sewer/Wastewater per 100 Cubic Feet	\$6.74

***All rates are subject to the meter and different rates apply to Young's Cove / Prince Edward Estates residents. The City maintains and calibrates wastewater meters and different meters may be installed depending on the nature of the industry. Wastewater concentrations that exceed the sewer use by-law may require a sewer surcharge agreement.*

PLANNING AND DEVELOPMENT



Planning Services is responsible for reviewing, evaluating, and making recommendations to Council on applications for Official Plan amendments, Zoning By-law amendments and Site Plan Control in accordance with the Planning Act. For more information, contact planning@quintewest.ca.

Building Services is responsible for reviewing, evaluating, and issuing building permits, sign permits, and site alteration permits, and in accordance with the Ontario Building Code. For more information, contact building@quintewest.ca.

BUILDING (PERMIT VALUES)

Year	Value
2024	\$203,798,500
2023	\$145,842,700
2022	\$142,986,450
2021	\$125,070,700

HOUSING NEW DWELLING UNITS (2021-2024)

Year	Single Dwellings	Multi-Dwelling Units	Total New Dwelling Units
2024	140	344	484
2023	106	204	310
2022	174	35	209
2021	177	89	266

RESIDENTIAL DWELLINGS

Annual Average Sale Price*
(Central Lakes Association
of REALTORS)

2024	\$551,180
2023	\$588,475
2022	\$648,167
2021	\$626,620

INDUSTRIAL AND COMMERCIAL PROPERTY TAX RATES

For information on current Industrial and Commercial property tax rates scan here or visit quintewest.ca/TaxRatePrograms



BUSINESS SUPPORT SERVICES



613-392-2841
economicdevelopment
@quintewest.ca
quintewest.ca



613-961-7990
quintedevelopment.com



613-968-4427
info@bayofquinte.ca



613-969-4009
bdc.ca



613-392-9157
careeredge.on.ca



613-394-4318
downtowntrenton.ca



1-800-622-6232
hrsdc.gc.ca



613-969-1913
loyalistcollege.com



613-966-0113
manufacturingrc.ca



613-962-2877
quinteconstructionassociation.ca



613-970-2216
quintehomebuilders.ca



613-968-7723
info@quinteimmigration.ca



613-392-7635
quintewestchamber.ca



613-961-0590
smallbusinessctr.com



613-961-7999
trenval.on.ca



TOURISM AND LIFESTYLE

The City of Quinte West offers residents and visitors an all-season experience of leisure, entertainment, and recreation. With facilities such as the John Williams YMCA, Batawa Ski Hill, Trenton Rowing and Paddling Club, Trent Port Marina and many other sports and recreational facilities, there are opportunities for every interest. Quinte West is an all-season venue for events. Visit quintewest.ca/events to learn more.



**Over 85 km
of trails**



**Nine golf
courses**



**Two skateboard
parks**



**Trent Port
Marina**



Three ice pads



Two splash pads



3,300 acres of conservation areas and parks



Two museums



Two downtown cores



**Nearly 80 City-led events and over
150 total community events annually**



TRENT PORT MARINA

Quinte West is home to the prestigious Trent Port Marina on the Bay of Quinte at the mouth of the Trent-Severn Waterway. This 375-slip municipal marina offers a boaters lounge, high-end amenities, high-speed Wi-Fi, a canteen, barbeques for public use and a covered patio to over 200 annual boaters and over 800 transient boaters a year. For more information visit trentportmarina.ca.

8 WING/CFB TRENTON

The City of Quinte West is home to Canada's largest air force base, 8 Wing/CFB Trenton. CFB Trenton is home of the Joint Rescue Coordination Centre (Trenton) responsible for Search and Rescue operations over a large area of central and northern Canada, and home of the famous Skyhawks parachute demonstration team. 8 Wing/CFB Trenton employs over 3,200 regular force members and 500 civilian public servants. 8 Wing/CFB Trenton is involved in nearly every Canadian Armed Forces operation, participating in high-profile deployments and are equipped to provide humanitarian response to international events and crises.

ECONOMIC IMPACT

8 Wing/CFB Trenton is the largest employer in the City of Quinte West and makes up a large percentage of the population with their workforce and families living in the surrounding communities. With an annual payroll of more than \$160 million, 8 Wing/CFB Trenton has a significant economic impact on the local economy.



AMENITIES

The City of Quinte West is home to all of the amenities needed to live a healthy, comfortable life. From healthcare and health services, to education and recreation, our professional services will keep you and your family safe, engaged and inspired.

HEALTHCARE

Trenton Memorial Hospital

242 King St., Trenton ON • 613-392-2540

Public Health Quinte West

499 Dundas St. W, Trenton ON • 613-394-4831

Quinte West Medical Centre

69 Catherine St., Trenton ON • 613-394-0770

Belleville Quinte West Community Health Centre

69 Catherine St., Trenton ON K8V 5K9 • 613-965-0698

Docs By The Bay is a group focused on physician recruitment and retention in the City of Quinte West. If you are a medical student looking to open a practice upon graduation or an established family physician looking to relocate to Quinte West, visit docsbythebay.ca.



CITY OF QUINTE WEST MUNICIPAL FACILITIES

City Hall 7 Creswell Dr., Trenton

Quinte West Library 7 Creswell Dr., Trenton

Frankford Library 22 North Trent St., Frankford

Operations Centre and Works Yard 177 North Huff Ave., Frankford

Quinte West OPP Station 3 Dixon Dr., Trenton

Quinte West Fire Station 49 Dixon Dr., Trenton



EDUCATION

When looking to enroll children in school in Quinte West there are numerous options to choose from. Quinte West lies within the following school board districts:

- Hastings and Prince Edward District School Board
- Kawartha Pine Ridge District School Board
- Algonquin and Lakeshore Catholic District School Board
- Conseil des écoles publiques de l'Est de l'Ontario
- Conseil des écoles catholiques du Centre-Est
- Albert College
- Horizons Secondary School
- Trenton Christian School
- Quinte Christian High School

LOYALIST COLLEGE

Loyalist College prepares students for in-demand careers through a diverse selection of full-time programs, apprenticeships, and hundreds of online and in-person courses. Loyalist's degrees, advanced diplomas, diplomas and certificates are shaped by regional workforce needs and span fields such as applied sciences, skilled trades, business and leadership, health sciences, human and justice studies, creative industries, and technology. The college also offers opportunities to continue your education through corporate training, workforce development, and creative immersive experiences, such as its Summer Arts programming. Learn more at loyalistcollege.com.

SETTLEMENT SERVICES

New to Canada and looking for employment and settlement support? Quinte Local Immigration Partnership is a collaborative community partnership committed to supporting newcomers experiencing cultural and language barriers when navigating the settlement process. For more information, visit quintelip.ca.

ELEVATE PLUS

Elevate Plus is a government-funded program that prepares unemployed and underemployed people with the skills they need to succeed in jobs in a variety of businesses in the Bay of Quinte Region. For more information, visit elevateplus.ca.

